

**Nebraska Lutheran Outdoor Ministries, Inc.
and Affiliate**

Ashland, Nebraska

**Consolidated Financial Statements and Supplementary Information
December 31, 2020 and 2019**

Together with Independent Auditor's Report

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

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Independent Auditor's Report

To the Board of Directors
Nebraska Lutheran Outdoor Ministries, Inc.
and Affiliate
Ashland, Nebraska:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of the Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate (the Organization) which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating information in Exhibits 1 and 2 is presented for purposes of additional analysis rather than to present the financial position, changes in net assets and cash flows of the individual organizations and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The consolidating information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Seim Johnson, LLP

Omaha, Nebraska,
June 10, 2021.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Consolidated Statements of Financial Position December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,889,505	947,727
Receivables:		
Contributions	49,590	27,805
Bequests	970,000	836,000
Other	67,014	43,272
Prepaid expenses	7,609	6,783
Inventory	19,207	17,566
Real estate held for sale	<u>1,400,000</u>	<u>1,400,000</u>
Total current assets	4,402,925	3,279,153
Investments, primarily assets limited as to use	1,443,791	1,362,187
Property and equipment, net	7,593,073	6,484,504
Beneficial interest in perpetual trusts	734,360	683,980
Beneficial interest in charitable trust	<u>314,382</u>	<u>273,693</u>
Total assets	<u>\$ 14,488,531</u>	<u>12,083,517</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and other accrued liabilities	\$ 209,937	46,957
Accrued salaries, vacation, and benefits	48,394	45,034
Deferred revenue	<u>185,507</u>	<u>158,766</u>
Total current liabilities	<u>443,838</u>	<u>250,757</u>
Net assets:		
Without donor restrictions:		
Undesignated	9,273,723	8,600,496
Designated by Board for endowments	<u>218,577</u>	<u>174,261</u>
Total without donor restrictions	9,492,300	8,774,757
With donor restrictions	<u>4,552,393</u>	<u>3,058,003</u>
Total net assets	<u>14,044,693</u>	<u>11,832,760</u>
Total liabilities and net assets	<u>\$ 14,488,531</u>	<u>12,083,517</u>

See notes to consolidated financial statements

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Consolidated Statements of Activities For the Year Ended December 31, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
REVENUE AND OTHER SUPPORT:			
Camp fees and retreats	\$ 292,070	--	292,070
Individual, group and congregational gifts	1,572,123	1,738,745	3,310,868
Nebraska Synod of the Evangelical Lutheran Church in America	67,332	--	67,332
Government grants, primarily Paycheck Protection Program loan forgiveness	400,500	--	400,500
Investment income	21,256	69,492	90,748
Change in value of beneficial interest in perpetual trusts	--	50,380	50,380
Change in value of beneficial interest in charitable trust	--	40,689	40,689
Special events	312,634	--	312,634
Store sales and vending	1,179	--	1,179
Rental income	39,477	--	39,477
Miscellaneous	15,551	--	15,551
Net assets released from restrictions	404,916	(404,916)	--
	<u>3,127,038</u>	<u>1,494,390</u>	<u>4,621,428</u>
Total revenue and other support			
EXPENSES:			
Program services -			
Programs	272,866	--	272,866
Guest services	435,490	--	435,490
Buildings and grounds	761,160	--	761,160
Administration	332,608	--	332,608
Fundraising -			
Development	297,215	--	297,215
Marketing	310,156	--	310,156
	<u>2,409,495</u>	<u>--</u>	<u>2,409,495</u>
Total expenses			
CHANGE IN NET ASSETS	717,543	1,494,390	2,211,933
NET ASSETS, beginning of year	<u>8,774,757</u>	<u>3,058,003</u>	<u>11,832,760</u>
NET ASSETS, end of year	<u>\$ 9,492,300</u>	<u>4,552,393</u>	<u>14,044,693</u>

See notes to consolidated financial statements

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Consolidated Statements of Activities For the Year Ended December 31, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
REVENUE AND OTHER SUPPORT:			
Camp fees and retreats	\$ 1,173,499	--	1,173,499
Individual, group and congregational gifts	1,257,281	1,100,539	2,357,820
Nebraska Synod of the Evangelical Lutheran Church in America	68,430	--	68,430
Investment income	70,160	119,248	189,408
Change in value of beneficial interest in perpetual trusts	--	90,287	90,287
Change in value of beneficial interest in charitable trust	--	42,150	42,150
Special events	476,886	--	476,886
Store sales and vending	21,562	--	21,562
Rental income	34,472	--	34,472
Miscellaneous	39,209	--	39,209
Net assets released from restrictions	<u>502,073</u>	<u>(502,073)</u>	<u>--</u>
Total revenue and other support	<u>3,643,572</u>	<u>850,151</u>	<u>4,493,723</u>
EXPENSES:			
Program services -			
Programs	602,135	--	602,135
Guest services	807,710	--	807,710
Buildings and grounds	880,925	--	880,925
Administration	366,355	--	366,355
Fundraising -			
Development	280,913	--	280,913
Marketing	<u>434,024</u>	<u>--</u>	<u>434,024</u>
Total expenses	<u>3,372,062</u>	<u>--</u>	<u>3,372,062</u>
CHANGE IN NET ASSETS	271,510	850,151	1,121,661
NET ASSETS, beginning of year	<u>8,503,247</u>	<u>2,207,852</u>	<u>10,711,099</u>
NET ASSETS, end of year	<u>\$ 8,774,757</u>	<u>3,058,003</u>	<u>11,832,760</u>

See notes to consolidated financial statements

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Consolidated Statements of Cash Flows For the Years Ended December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 2,211,933	1,121,661
Adjustments to reconcile the change in net assets to net cash provided by operating activities -		
Depreciation	323,433	323,520
Forgiveness of Paycheck Protection Program loan	(388,500)	--
Realized and unrealized gains on investments, net	(15,511)	(133,413)
Change in cash surrender value of life insurance policies	(6,504)	(4,711)
Change in value of beneficial interest in perpetual trusts	(50,380)	(90,287)
Change in value of beneficial interest in charitable trust	(40,689)	(42,150)
Contributions restricted for long-term purposes	(1,411,673)	(834,520)
Donated securities	(76,598)	(52,233)
Proceeds from sale of donated securities	76,598	52,233
Gain on disposal of property and equipment	(12,838)	(20,477)
(Increase) decrease in current assets:		
Receivables:		
Contributions	(21,785)	2,398
Bequests	(134,000)	(54,618)
Other	(23,742)	(9,081)
Prepaid expenses	(826)	2,236
Inventory	(1,641)	(4,036)
Increase (decrease) in current liabilities:		
Accounts payable and other accrued liabilities	(17,367)	(6,401)
Accrued salaries, vacation, and benefits	3,360	14,002
Deferred revenue	26,741	13,609
	<u>440,011</u>	<u>277,732</u>
Net cash provided by operating activities		
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sale of investments	44,400	43,600
Purchases of investments	(103,989)	(214,449)
Proceeds from sale of property and equipment	10,500	21,977
Purchases of property and equipment	(1,249,317)	(271,414)
	<u>(1,298,406)</u>	<u>(420,286)</u>
Net cash used in investing activities		
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions restricted for endowment	125	64,329
Contributions restricted for acquisition of property and equipment	1,411,548	770,191
Proceeds from issuance of Paycheck Protection Program loan	388,500	--
	<u>1,800,173</u>	<u>834,520</u>
Net cash provided by financing activities		
NET INCREASE IN CASH AND CASH EQUIVALENTS	941,778	691,966
CASH AND CASH EQUIVALENTS, beginning of year	<u>947,727</u>	<u>255,761</u>
CASH AND CASH EQUIVALENTS, end of year	<u>\$ 1,889,505</u>	<u>947,727</u>
SUPPLEMENTAL DISCLOSURE OF NON-CASH TRANSACTIONS:		
Accrued purchases of property and equipment	\$ 180,347	25,397
Donated securities	\$ 76,598	52,233

See notes to consolidated financial statements

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

(1) Organization, Principles of Consolidation and Summary of Significant Accounting Policies

The following indicates principles of consolidation and summary of significant accounting policies of the Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate (together "the Organization"). These policies are in accordance with accounting principles generally accepted in the United States of America (GAAP).

A. *Organization and Principles of Consolidation*

The financial statements of the Organization include the accounts of the following:

- Nebraska Lutheran Outdoor Ministries, Inc. (NLOM)
- Nebraska Lutheran Outdoor Ministries Foundation, Inc. (Foundation)

NLOM is called by the Nebraska Synod of the Evangelical Lutheran Church in America (Synod) to provide site facilities and programs for the camping and retreating needs of the Synod and its friends. As the camping and retreating ministry of the Synod, the call is to provide a place set apart for people of all ages to grow in Christ.

The Foundation's purpose is to manage and distribute funds, solicited from the statewide Lutheran constituency and the general public, in order to further the services of NLOM.

All significant intercompany accounts and transactions have been eliminated in consolidation.

B. *Basis of Accounting and Presentation*

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with GAAP. Financial statement presentation follows the recommendations of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205, *Not-for-Profit Entities, Presentation of Financial Statements*. Under FASB ASC 958-205, the Organization is required to report information regarding its financial position and activities according to two classes of net assets:

- Net assets without donor restrictions include those net assets whose use is not restricted by donors, even though their use may be limited in other respects, such as by contract or by board designation.
- Net assets with donor restrictions are those net assets whose use by the Organization has been limited by donors to later periods of time or after specified dates, or to specified purposes. Other donor imposed restrictions are perpetual in nature that stipulate resources be maintained permanently, but permits the Organization to use or expend part or all of the income (or economic benefits) derived from the donated assets. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

C. *Use of Estimates*

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements. Actual results could differ from those estimates.

D. *Cash and Cash Equivalents*

Cash and cash equivalents include investments in highly liquid debt instruments with original maturities of three months or less, excluding cash and cash equivalents held in investments.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

E. Bequests Receivable

Bequests receivable are acknowledged based upon information provided by trustees of donor estates and are recognized when the Organization is made aware of the promise to give and the fair value of the promise can be estimated. All bequests are expected to be collected within one year. An allowance for doubtful accounts is maintained at a balance which, in the opinion of management, is adequate to reflect bequests receivable at their net realizable value. Bequests receivable are written off when deemed uncollectible. Recoveries of bequests receivable previously written off are recognized when received. No allowances were established at December 31, 2020 and 2019.

The Organization has been named a beneficiary in a number of wills and trust agreements, the assets of which have not been recorded in the accompanying financial statements. Such amounts are recognized when a will is declared valid by probate court, or the rights to the assets otherwise become irrevocable, and the proceeds are measureable.

F. Real Estate Held for Sale

In 2018, the Organization received a gift of real estate for which it is actively marketing for sale and intends to sell within the next year. The gift was recognized at appraised value at the date of donation, which approximates fair value.

G. Investments

All investments are measured at fair value in the consolidated statements of financial position. Investment income or loss (including gains and losses on investments, interest and dividends) is included in revenue and other support without donor restrictions unless the income or loss is restricted by donor or law.

H. Assets Limited as to Use

Assets limited as to use primarily include assets with donor restrictions and designated assets set aside by the Board of Directors for specific purposes, over which the Board retains control and may at its discretion subsequently use for other purposes.

I. Property and Equipment, net

Property and equipment acquisitions are reported at cost. The Organization maintains a capitalization policy of \$2,500. Depreciation is computed using the straight-line method based upon useful lives of each class of depreciable asset as follows:

Transportation equipment	5 years
Furniture and equipment	3 – 15 years
Building and improvements	5 – 40 years

Gifts and transfers of long-lived assets such as land, buildings or equipment are reported as support without donor restrictions, unless explicit donor stipulations specify how the donated assets must be used. Gifts and transfers of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as support with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed into service.

When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is expensed as incurred; significant renewals and betterments are capitalized.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

J. *Beneficial Interest in Perpetual Trusts*

The Organization has been named as an irrevocable beneficiary of several perpetual trusts held and administered by independent trustees, and annually receives income from these trusts. The beneficial interest is reported at fair value and the income from the trusts is reported as investment income in the consolidated statements of activities. Changes in the value of the beneficial interest in the perpetual trusts are included in net assets with donor restrictions.

K. *Beneficial Interest in Charitable Trust*

The Organization has been named as an irrevocable partial beneficiary of a non-perpetual charitable remainder unitrust held by a third-party trustee. The trust was created independently of the Organization and is neither in the possession nor under the control of the Organization. The trust is administered by a third-party trustee as designated by the donor. The Organization reports its partial interest in the trust at fair value as measured by the present value of the estimated future distributions to be received by the Organization over the term of the agreement, discounted at the rates commensurate with the risks involved.

Beneficial interests in charitable trusts are recognized as revenue when the Organization is notified that it has been named as an irrevocable beneficiary and has sufficient information to make a reasonable estimate of the fair value of its interest. The value of the beneficial interest in charitable trust is adjusted annually for the change in fair value. The changes in value are reported as changes in net assets with donor restrictions. Upon the termination date specified by the trust, the partial interest in trust assets will be distributed to the Organization by the trustee under the provisions of the trust agreement and the net assets will be reclassified from those with donor restrictions to those without donor restrictions.

L. *Deferred Revenue*

Deferred revenue consists primarily of revenue received in advance of camp and retreat services. Deferred revenue at December 31, 2020 and 2019 consists of the following:

	<u>2020</u>	<u>2019</u>
Retreat fees	\$ 134,746	131,769
Camp fees	41,761	15,586
Other	9,000	--
Event income	--	11,411
	<u>\$ 185,507</u>	<u>158,766</u>

M. *Camp Fees and Retreats*

Camp fees and retreats are recognized in revenue in the year in which the camp or retreat is held. Fees collected, but not yet earned, are reported as deferred revenue.

N. *Government Grants and Contributions*

Unconditional promises to give cash and other assets to the Organization are reported at fair value at the date the promise is received or given. Conditional promises to give, that is, those with measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as an increase in net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

Certain government grants are conditional upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific terms of the grants. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the consolidated statements of financial position. The Organization had no refundable advances at December 31, 2020 and 2019, respectively.

Unconditional promises to give that are expected to be collected within one year are reported at net realizable value. Unconditional promises to give that are expected to be collected in future years are reported at the present value of their estimated future cash flows. The discounts on those amounts are computed using an interest rate commensurate with risk applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Donated property is reported at fair market value on the date it is received or pledged. It is then carried at the lower of donated or current market value. All contributions receivable at December 31, 2020 and 2019 are expected to be collected within one year.

The Organization received a multi-year grant that is contingent upon securing matching cash contributions from private donors of \$50,000, \$25,000 of which has been recognized as revenue in 2020. The remaining \$25,000 is expected to be recognized in 2021 upon receipt of matching cash contributions.

O. *Contributed Services*

A number of volunteers have donated various amounts of their time to NLOM and its programs; however, these donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services.

P. *Functional Expenses*

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Note 10 presents the natural classification detail of expenses by function. Expenses are directly allocated to expenses based on the program or activities they support.

Q. *Income Taxes*

NLOM is exempt from Federal income tax under the provisions of Section 501(c)(3) of the Internal Revenue Code as a religious organization by virtue of their inclusion in a group exemption ruling issued to the Evangelical Lutheran Church in America.

The Foundation is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code. The Foundation has received a determination letter stating that it is exempt from Federal income taxes on related income pursuant to Section 501(a) of the Internal Revenue Code. The Internal Revenue Service has established standards to be met to maintain tax-exempt status.

The Organization accounts for uncertainties in accounting for income tax assets and liabilities using guidance included in FASB ASC 740, *Income Taxes*. The Organization recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. At December 31, 2020 and 2019, the Organization had no uncertain tax positions accrued.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

R. *Risks and Uncertainties*

Coronavirus Pandemic – During the year ended December 31, 2020, the Coronavirus disease (COVID-19) spread globally and in the United States of America and was declared a pandemic by the World Health Organization. Various governments and businesses have taken strong measures to limit or contain the spread of COVID-19. This disease, along with measures taken by governments and businesses has resulted in volatility in financial markets and has negatively impacted various businesses and processes. As a result, the Organization cancelled all camping programs and cancelled or rescheduled a number of retreats during 2020. The Organization is closely monitoring its operations, liquidity, and capital resources and is actively working to minimize the current and future impact of this unprecedented situation. As of the date of issuance of these financial statements, the future impact to the Organization's financial position is unknown.

Credit Risk – The Organization periodically maintains deposits in excess of Federal Deposit Insurance Corporation (FDIC) insurance limits. Management believes the risk relating to these excess deposits is minimal.

S. *Reclassification*

Certain amounts in the 2019 financial statements have been reclassified to conform to the 2020 reporting format.

T. *Subsequent Events*

The Organization considered events occurring through June 10, 2021 for recognition or disclosure in the consolidated financial statements as subsequent events. That date is the date the consolidated financial statements were available to be issued.

(2) **Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise the following:

	<u>2020</u>	<u>2019</u>
Financial assets, at year-end:		
Cash and cash equivalents	\$ 1,889,505	947,727
Receivables:		
Contributions	49,590	27,805
Bequests	970,000	836,000
Other	67,014	43,272
Investments, primarily assets limited as to use	1,443,791	1,362,187
Beneficial interest in perpetual trusts	734,360	683,980
Beneficial interest in charitable trust	<u>314,382</u>	<u>273,693</u>
	5,468,642	4,174,664
Less those unavailable for general expenditures within one year, due to:		
Donor-imposed restrictions:		
Restricted by donor with time or purpose restrictions	(3,818,033)	(2,374,023)
Investments in perpetual trusts	(734,360)	(683,980)
Board designations:		
General endowment	<u>(218,577)</u>	<u>(174,261)</u>
Total financial assets available for general expenditure	<u>\$ 697,672</u>	<u>942,400</u>

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

The Organization is substantially supported by donor contributions, a significant portion of which require resources to be used in a particular manner or in a future period. Thus, financial assets may not be available for general expenditure within one year. The Board of Directors has designated certain assets for the Organization's general endowment, and although the Organization does not intend to spend from the board designated endowment, these amounts could be made available if necessary.

The Organization also has a bank line of credit available for short-term borrowings as part of its liquidity management plan, which has a \$1,000,000 limit and carries an interest rate of 4.00%. The Organization has not utilized the available line of credit in 2020 or 2019.

(3) Investments, Primarily Assets Limited as to Use

The composition of investments, primarily assets limited as to use, at December 31, 2020 and 2019 is as follows:

	<u>2020</u>	<u>2019</u>
Cash surrender value of life insurance policies	\$ 76,935	70,431
Assets limited as to use -		
By donor	1,148,279	1,117,495
By Board	<u>218,577</u>	<u>174,261</u>
	<u>1,366,856</u>	<u>1,291,756</u>
Total investments, primarily assets limited as to use	\$ <u>1,443,791</u>	<u>1,362,187</u>

Investment return for the years ended December 31, 2020 and 2019 is summarized as follows:

	<u>2020</u>	<u>2019</u>
Interest and dividends	\$ 41,496	26,393
Income from beneficial interest in perpetual trusts	27,237	24,891
Change in cash surrender value	6,504	4,711
Realized and unrealized gains, net	<u>15,511</u>	<u>133,413</u>
Total	\$ <u>90,748</u>	<u>189,408</u>
Investment income, without donor restrictions	\$ 21,256	70,160
Investment income, with donor restrictions	<u>69,492</u>	<u>119,248</u>
Total	\$ <u>90,748</u>	<u>189,408</u>

(4) Fair Value

Fair Value Hierarchy

The Fair Value Measurements and Disclosures Topic of the FASB ASC defines fair value, and establishes a fair value hierarchy that prioritizes the inputs used to measure fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy, and descriptions of the valuation methodologies used, are as follows:

Level 1 inputs – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

Level 2 Inputs – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly through either corroboration or observable market data.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

Level 3 Inputs – Inputs are unobservable for the asset or liability. Therefore, unobservable inputs shall reflect the Organization's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk) developed based on the best information available in the circumstances.

The following methods and assumptions were used to estimate the fair value for each class of financial instrument measured at fair value:

Cash and cash equivalents – The fair value is based on quoted market prices.

Equity securities – The fair value of equity securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers.

Mutual funds and exchange traded funds – The fair value is based on quoted market prices.

Beneficial interest in perpetual trusts – The fair value of the beneficial interest in perpetual trust is classified as level 3 as the beneficial interest is valued based on the trust's underlying assets held by the third-party trust, which are unobservable to market participants and the Organization will never receive the perpetual trust's assets.

Beneficial interest in charitable trust – The valuation of the beneficial interest in charitable trust is classified as level 3 as there are no significant observable inputs, as they trade infrequently or not at all. The trust valuation is based on assumptions about the present value of distributions to be received from the trust, which generally includes the current market value of the underlying assets using observable market inputs based on its beneficial interest in the trust discounted for present value using market rates.

For the years ended December 31, 2020 and 2019, the application of valuation techniques applied to similar assets and liabilities has been consistent.

Fair Value on a Recurring Basis

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis.

	December 31, 2020			
	Total	Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 42,435	42,435	--	--
Equity securities	268,692	268,692	--	--
Exchange traded funds	590,945	590,945	--	--
Mutual funds	464,784	464,784	--	--
Beneficial interest in perpetual trusts	734,360	--	--	734,360
Beneficial interest in charitable trust	314,382	--	--	314,382
Total assets at fair value	<u>\$ 2,415,598</u>	<u>1,366,856</u>	<u>--</u>	<u>1,048,742</u>
		December 31, 2019		
	Total	Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 32,131	32,131	--	--
Equity securities	329,557	329,557	--	--
Exchange traded funds	554,986	554,986	--	--
Mutual funds	375,082	375,082	--	--
Beneficial interest in perpetual trusts	683,980	--	--	683,980
Beneficial interest in charitable trust	273,693	--	--	273,693
Total assets at fair value	<u>\$ 2,249,429</u>	<u>1,291,756</u>	<u>--</u>	<u>957,673</u>

There were no transfers, purchases or issuances of Level 3 assets for the years ended December 31, 2020 and 2019, respectively.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

(5) Property and Equipment, Net

A summary of property and equipment at December 31, 2020 and 2019 is as follows:

	<u>2020</u>	<u>2019</u>
Land	\$ 475,600	475,600
Building and improvements:		
Living Water Retreat Center	407,710	407,710
Monke Lodge	636,302	629,727
Sjogren Center	1,650,926	1,650,926
Swanson Center	4,463,833	4,463,833
Western Town	1,868,241	1,868,241
Other	4,436,013	4,159,153
Challenge Course	248,885	248,885
Equipment and furnishings	672,890	643,764
Vehicles	300,236	308,671
Construction in progress	<u>1,548,510</u>	<u>447,964</u>
Total	16,709,146	15,304,474
Less: Accumulated depreciation	<u>9,116,073</u>	<u>8,819,970</u>
Total property and equipment, net	<u>\$ 7,593,073</u>	<u>6,484,504</u>

Depreciation expense of \$323,433 and \$323,520 in 2020 and 2019, respectively, is included in the consolidated statements of activities.

Construction in progress at December 31, 2020 consists of costs primarily for the Trailhead project. Total costs for all projects are estimated at approximately \$3,200,000. It is anticipated that the Trailhead project will be completed by May 2021.

(6) Beneficial Interest in Perpetual Trusts

The Organization has beneficial interests in several perpetual trusts (Trusts). The Trusts provide income distributions to the Organization by the Trusts' executors with no corresponding transfer of trust assets to the Organization. Distributions from the Trusts to the Organization amounted to \$27,237 and \$24,891 for the years ended December 31, 2020 and 2019, respectively, and are included in investment income in the consolidated statements of activities. The assets of the Trusts, comprised primarily of ELCA Endowment Pooled Trust investments in 2020 and 2019 are held in trust in perpetuity. Accordingly, the Organization has reported its beneficial interest in the fair market value of the Trusts as restricted support in the accompanying financial statements. The Organization is also a named beneficiary of additional trusts to which the value was not readily determinable. These additional trusts have not been included in the financial statements. Management does not believe the value of the additional trusts to be material to the financial statements.

(7) Line of Credit

The Organization has a bank line of credit that matures on June 27, 2021 and provides for maximum borrowings of \$1,000,000 with an interest rate of 4.00%. The agreement is secured by a deed of trust. The line of credit has not been drawn upon and had no outstanding balance at December 31, 2020 and 2019.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

(8) Net Assets With Donor Restrictions

The following is a roll-forward of net assets with donor restrictions, excluding those with perpetuity restrictions, for the years ended December 31, 2020 and 2019:

	December 31, 2019	Contributions, Investment Income	Restrictions Released	December 31, 2020
Subject to expenditure for specified purpose:				
Trailhead	\$ 719,653	1,398,297	(138)	2,117,812
Facilities and Maintenance	149,818	91,164	(19,882)	221,100
Faithfully Forward	86,127	11,405	(53,511)	44,021
Seminary Scholarship	61,490	15,305	--	76,795
Special Populations	46,343	16,468	(2,209)	60,602
Sullivan Hills	37,201	27,930	(28,400)	36,731
Gala	25,000	--	(25,000)	--
5K Run Event	1,475	250	(1,725)	--
Other	--	689	--	689
Capital Administration	--	178,328	(178,328)	--
	<u>1,127,107</u>	<u>1,739,836</u>	<u>(309,193)</u>	<u>2,557,750</u>
Subject to the passage of time:				
Camp Scholarships	271,600	--	(44,400)	227,200
Charitable Remainder Trust	273,693	40,689	--	314,382
	<u>545,293</u>	<u>40,689</u>	<u>(44,400)</u>	<u>541,582</u>
Subject to endowment spending policy and appropriation:				
Endowments - Undistributed Earnings	144,138	68,276	(51,323)	161,091
Total net assets with donor restrictions, excluding those with perpetuity restrictions	<u>\$ 1,816,538</u>	<u>1,848,801</u>	<u>(404,916)</u>	<u>3,260,423</u>
	<u>December 31, 2018</u>	<u>Contributions, Investment Income</u>	<u>Restrictions Released</u>	<u>December 31, 2019</u>
Subject to expenditure for specified purpose:				
Trailhead	\$ 15,722	750,917	(46,986)	719,653
Facilities and Maintenance	125,148	44,517	(19,847)	149,818
Faithfully Forward	211,080	17,447	(142,400)	86,127
Seminary Scholarship	--	62,005	(515)	61,490
Special Populations	40,359	18,144	(12,160)	46,343
Sullivan Hills	43,760	28,400	(34,959)	37,201
Gala	1,200	25,000	(1,200)	25,000
5K Run Event	1,775	1,475	(1,775)	1,475
Planned Giving Position	62,500	--	(62,500)	--
Other	--	1,692	(1,692)	--
Capital Administration	--	89,033	(89,033)	--
	<u>501,544</u>	<u>1,038,630</u>	<u>(413,067)</u>	<u>1,127,107</u>
Subject to the passage of time:				
Camp Scholarships	315,200	--	(43,600)	271,600
Charitable Remainder Trust	231,543	42,150	--	273,693
	<u>546,743</u>	<u>42,150</u>	<u>(43,600)</u>	<u>545,293</u>
Subject to endowment spending policy and appropriation:				
Endowments - Undistributed Earnings	72,716	116,828	(45,406)	144,138
Total net assets with donor restrictions, excluding those with perpetuity restrictions	<u>\$ 1,121,003</u>	<u>1,197,608</u>	<u>(502,073)</u>	<u>1,816,538</u>

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

Net assets with donor restrictions also have been restricted by donors to be maintained in perpetuity. Net assets of the Organization with perpetuity restrictions at December 31, 2020 and 2019 are restricted to:

	<u>2020</u>	<u>2019</u>
Endowments:		
NLOM general endowment	\$ 109,457	109,457
Sullivan Hills endowment	267,003	267,003
Fenster Sullivan Hills Campership Fund endowment	20,000	20,000
O'Connor endowment	10,000	10,000
Jay Novicki program endowment	46,395	46,395
Dave and Karen Coker Campership Fund endowment	40,950	40,950
Meyer Family Campership Fund	33,805	33,680
Hauptmeier Endowment Fund	30,000	30,000
	<u>557,610</u>	<u>557,485</u>
Perpetual trusts:		
Hansen Living Memorial endowment	161,892	150,719
R Lohmeyer Memorial endowment	199,599	185,824
A Lohmeyer Memorial endowment	81,035	75,443
Wallander Memorial endowment	25,598	23,831
Hartung Memorial endowment	41,458	38,597
Harlan G Syring Memorial endowment	122,029	113,607
Wilson & Lillian Schollman endowment	102,749	95,959
	<u>734,360</u>	<u>683,980</u>
Total net assets with perpetuity restrictions	<u>\$ 1,291,970</u>	<u>1,241,465</u>

(9) Endowment

The Nebraska Uniform Prudent Management of Institutional Funds Act (NUPMIFA) was enacted April 4, 2007. NUPMIFA sets out guidelines to be considered when managing and investing donor restricted endowment funds. The Organization applies the provisions of FASB ASC Topic 958, Subtopic 205 related to accounting and disclosing endowments.

The Organization's endowment consists of five individual funds and various interests in irrevocable trusts established for a variety of purposes. Its endowment includes donor restricted and board designated endowment funds. As required by GAAP, net assets associated with endowment funds, including funds designated by the governing board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Organization has interpreted NUPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by NUPMIFA.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

In accordance with NUPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund.
2. The purposes of the Organization and the donor-restricted endowment fund.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Organization.
7. The investment policies of the Organization.

Endowment net asset composition consists of the following as of December 31, 2020 and 2019:

	December 31, 2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated endowment funds	\$ 218,577	--	218,577
Donor restricted endowment funds	--	718,701	718,701
	<u>\$ 218,577</u>	<u>718,701</u>	<u>937,278</u>

	December 31, 2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Board designated endowment funds	\$ 174,261	--	174,261
Donor restricted endowment funds	--	701,623	701,623
	<u>\$ 174,261</u>	<u>701,623</u>	<u>875,884</u>

Changes in endowment net assets for the year ended December 31, 2020 and 2019 is as follows:

	December 31, 2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets December 31, 2019	\$ 174,261	701,623	875,884
Additions to endowment	42,552	125	42,677
Investment return:			
Interest and dividends	6,880	28,404	35,284
Net appreciation	1,764	16,953	18,717
Total investment return	8,644	45,357	54,001
Appropriation of endowment assets for expenditure	(6,880)	(28,404)	(35,284)
Endowment net assets, December 31, 2020	<u>\$ 218,577</u>	<u>718,701</u>	<u>937,278</u>

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

	December 31, 2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets December 31, 2018	\$ 110,419	565,872	676,291
Additions to endowment	50,900	64,329	115,229
Investment return:			
Interest and dividends	4,890	24,855	29,745
Net appreciation	12,942	71,422	84,364
Total investment return	17,832	96,277	114,109
Appropriation of endowment assets for expenditure	(4,890)	(24,855)	(29,745)
Endowment net assets, December 31, 2019	\$ 174,261	701,623	875,884

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets. Those policies attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which is consistent with the level of risk undertaken. Endowment assets are invested in a well-diversified asset mix, which follow the following guidelines:

Equity securities	30% - 70%
Fixed income securities	25% - 60%
Real assets	5% - 30%
Alternative investments	0% - 20%

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

Appropriation Policy and How the Investment Objectives Relate to Appropriation Policy

The Organization has a policy of appropriating for distribution each year a target of 5% of the previous year's average of quarterly values of both restricted and unrestricted funds. Over the long-term, the net investment return of the portfolio plus net fundraising dollars is expected to be greater than the amount distributed, with the excess return being reinvested. The Organization expects the reinvested portion to be sufficient to cover expected future inflation and investment management fees so that the real value of the Organization's assets is preserved and increased over time.

Nebraska Lutheran Outdoor Ministries, Inc. and Affiliate

Notes to Consolidated Financial Statements December 31, 2020 and 2019

(10) Functional Expenses

The costs of providing various programs and other activities have been summarized on a functional basis as follows:

For the year ended December 31, 2020							
	PROGRAM SERVICES				FUNDRAISING		TOTAL
	GUEST	BUILDINGS	ADMINI-	DEVELOP-	MARKETING		
	PROGRAMS	SERVICES	AND GROUNDS	STRATION		MENT	
Camper services	\$ 20,743	59,636	12,746	16,479	8,780	11,839	130,223
Contracted services	9,560	84	4,690	46,129	19,676	--	80,139
Depreciation	--	--	323,433	--	--	--	323,433
Dues, fees, and permits	14,061	8,776	3,371	7,381	11,411	2,138	47,138
Employee benefits	6,840	2,975	10,416	17,025	--	3,316	40,572
Miscellaneous	895	1,523	34	4,113	23,784	295	30,644
Occupancy	--	--	187,258	42,831	--	--	230,089
Payroll taxes	12,120	24,541	19,264	13,615	14,349	13,135	97,024
Postage and printing	--	--	--	--	--	43,421	43,421
Repairs and maintenance	--	--	9,129	--	--	--	9,129
Salaries	192,870	319,357	186,111	181,343	214,727	174,977	1,269,385
Supplies	12,648	16,511	969	1,589	340	60,400	92,457
Travel	3,129	2,087	3,739	2,103	4,148	635	15,841
Total	\$ 272,866	435,490	761,160	332,608	297,215	310,156	2,409,495

For the year ended December 31, 2019							
	PROGRAM SERVICES				FUNDRAISING		TOTAL
	GUEST	BUILDINGS	ADMINI-	DEVELOP-	MARKETING		
	PROGRAMS	SERVICES	AND GROUNDS	STRATION		MENT	
Camper services	\$ 78,503	250,448	27,296	17,936	7,318	16,402	397,903
Contracted services	10,977	2,028	6,830	43,100	20,637	7,205	90,777
Depreciation	--	--	323,520	--	--	--	323,520
Dues, fees, and permits	15,636	13,047	2,360	9,924	11,844	1,472	54,283
Employee benefits	13,441	613	9,468	17,402	--	2,567	43,491
Miscellaneous	15,552	2,208	289	6,647	26,708	2,079	53,483
Occupancy	--	--	238,176	67,101	--	--	305,277
Payroll taxes	24,993	32,901	21,872	13,612	12,227	15,181	120,786
Postage and printing	--	--	--	--	--	71,773	71,773
Repairs and maintenance	--	--	23,629	--	--	--	23,629
Salaries	391,194	446,413	218,513	184,203	188,896	200,233	1,629,452
Supplies	38,606	54,716	672	1,639	1,455	113,621	210,709
Travel	13,233	5,336	8,300	4,791	11,828	3,491	46,979
Total	\$ 602,135	807,710	880,925	366,355	280,913	434,024	3,372,062

(11) Paycheck Protection Program Loan Forgiveness

During the year ended December 31, 2020, the Organization applied for and was granted a loan for \$388,500 under the Paycheck Protection Program (PPP) administered by a Small Business Administration (SBA) approved partner. The loan was uncollateralized and was fully guaranteed by the Federal government. The Organization was eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The Organization took measures to maximize the loan forgiveness and received notification from SBA that the loan was forgiven. The funds were recognized and are included in government grants on the consolidated statement of activities for the year ended December 31, 2020.

(12) Subsequent Event

On February 12, 2021, the Organization was granted a second draw Paycheck Protection Program loan administered by a SBA approved partner in the amount of \$501,639. The loan is uncollateralized and is fully guaranteed by the Federal government. The Organization will be eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements.

Consolidating Statement of Financial Position
December 31, 2020
See Independent Auditor's Report

	<u>NLOM</u>	<u>Foundation</u>	<u>Eliminations</u>	<u>Consolidated</u>
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 1,861,768	27,737	--	1,889,505
Receivables:				
Contributions	49,590	--	--	49,590
Bequests	970,000	--	--	970,000
Other	47,876	19,138	--	67,014
Due from related party	--	380	(380)	--
Prepaid expenses	7,609	--	--	7,609
Inventory	19,207	--	--	19,207
Real estate held for sale	--	1,400,000	--	1,400,000
	<u>2,956,050</u>	<u>1,447,255</u>	<u>(380)</u>	<u>4,402,925</u>
Total current assets	2,956,050	1,447,255	(380)	4,402,925
Investments, primarily assets limited as to use	--	1,443,791	--	1,443,791
Property and equipment, net	7,593,073	--	--	7,593,073
Beneficial interest in perpetual trusts	102,749	631,611	--	734,360
Beneficial interest in charitable trust	314,382	--	--	314,382
	<u>10,966,254</u>	<u>3,522,657</u>	<u>(380)</u>	<u>14,488,531</u>
Total assets	\$ 10,966,254	3,522,657	(380)	14,488,531
LIABILITIES AND NET ASSETS				
Current liabilities:				
Accounts payable and other accrued liabilities	\$ 209,937	--	--	209,937
Accrued salaries, vacation, and benefits	48,394	--	--	48,394
Deferred revenue	185,507	--	--	185,507
Due to related party	380	--	(380)	--
	<u>444,218</u>	<u>--</u>	<u>(380)</u>	<u>443,838</u>
Total current liabilities	444,218	--	(380)	443,838
Net assets:				
Without donor restrictions				
Undesignated	7,670,954	1,602,769	--	9,273,723
Designated by Board for endowments	--	218,577	--	218,577
	<u>7,670,954</u>	<u>1,821,346</u>	<u>--</u>	<u>9,492,300</u>
Total without donor restrictions	7,670,954	1,821,346	--	9,492,300
With donor restrictions	2,851,082	1,701,311	--	4,552,393
	<u>10,522,036</u>	<u>3,522,657</u>	<u>--</u>	<u>14,044,693</u>
Total net assets	10,522,036	3,522,657	--	14,044,693
Total liabilities and net assets	\$ 10,966,254	3,522,657	(380)	14,488,531

Consolidating Statement of Activities - Net Assets Without Donor Restrictions
For the Year Ended December 31, 2020
See Independent Auditor's Report

	<u>NLOM</u>	<u>Foundation</u>	<u>Eliminations</u>	<u>Consolidated</u>
REVENUE AND OTHER SUPPORT:				
Camp fees and retreats	\$ 292,070	--	--	292,070
Individual, group and congregational gifts	1,569,078	3,045	--	1,572,123
Nebraska Synod of the Evangelical Lutheran Church in America	67,332	--	--	67,332
Government grants, primarily Paycheck Protection Program loan forgiveness	400,500	--	--	400,500
Investment income	10,529	10,727	--	21,256
Special events	312,634	--	--	312,634
Store sales and vending	1,179	--	--	1,179
Rental income	21,119	18,358	--	39,477
Miscellaneous	15,551	--	--	15,551
Net assets released from restrictions	309,194	95,722	--	404,916
	<u>2,999,186</u>	<u>127,852</u>	<u>--</u>	<u>3,127,038</u>
Total revenue and other support				
EXPENSES:				
Program services - Program	272,866	--	--	272,866
Guest services	435,490	--	--	435,490
Buildings and grounds	761,160	--	--	761,160
Administration	332,608	--	--	332,608
Fundraising - Development	287,546	9,669	--	297,215
Marketing	310,156	--	--	310,156
	<u>2,399,826</u>	<u>9,669</u>	<u>--</u>	<u>2,409,495</u>
Total expenses				
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	599,360	118,183	--	717,543
TRANSFERS FROM (TO) AFFILIATE	48,115	(48,115)	--	--
NET ASSETS WITHOUT DONOR RESTRICTIONS, beginning of year	<u>7,023,479</u>	<u>1,751,278</u>	<u>--</u>	<u>8,774,757</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS, end of year	<u>\$ 7,670,954</u>	<u>1,821,346</u>	<u>--</u>	<u>9,492,300</u>